

DCMA Review Points

1. Discuss Current FY Performance
2. Provide a comprehensive briefing on your current FY forecast from bottom up.
 - Brief performance against forecast from previous years.
3. How does Strategic Sourcing Teams (SSTs) play in forecasting?
4. What are the goals from the three business units?
 - What is their past performance and initiatives for current FY?
5. Are subcontracting goals defined down to Business Units (e.g. for IDS, - Army Systems, Aerospace, Air Force Systems, etc). If so, what were their goals for past 3 years and current FY?
6. Brief us on your scorecard for last 3 years.
7. Define the effectiveness of outreach events? Discuss Return on Investment (ROI) on outreach currently using. What new small businesses have been added as a result of outreach for last 2 years?
8. Give us an overview of SSG, performance for last 3 years, what they buy, percentages and dollars to small and large business, percentage and dollars in current FY Comprehensive plan, initiatives for current FY and potential for small business.
9. How many sole source procurements are Government/Contractor directed?
10. What has been accomplished that would ensure more SBs are able to compete in "high-tech" procurements? Are you taking advantage of SBIR Phase II contractors?
11. How effective are the "two industry category" in achieving higher participation rates?

12. How do small businesses find out specifically what your company plans on procuring?

13. How effective is your small business web site? Have you considered open postings for any type of products?

14. Have you tried electronic bidding? If so, which products or services have been procured this way?

15. What is your strategy for developing additional mentor-protégé agreements? How are they chosen? Also your mentor-protégé history for last 3 years.

16. What percent (if any) of your current purchases are specifically earmarked (set-aside) for various types of small businesses?

17. What is your strategy for increasing the participation of HBCU/MIs?

18. What is your strategy for increasing the participation of SDVOSB?

19. How many dollars are spent utilizing credit cards/impact cards? How are businesses categorized?

20. Discuss any successes for procurements, generally awarded with large business, that were redirect to small business.

21. How can we access subcontract spend data in detail?

22. What type of procurement system is used by the contractor?

23. Analyze their subcontracting spend. Look at all data.

24. What did you spend?

25. What did you spend it on?

26. What are you planning to spend?

27. What is the process for writing, negotiating, approving and implementing the plan?

28. What is the rationale for the goals provided?